

Case History

Number: CH 28

Type: RB 316 36 Z op Type Code: 31636

Description: Aluminum oxide bonded to a specially woven heavy duty cotton cloth backing. Antistatic.

Region: Western

SIC: 2434

Account Manager: Bill Carothers Territory 18

Machine: Celaschi Tennoner 2" x 108 1/2"

Workpiece(s): Solid wood cabinet door edges

Application: Finish sanding parts prior to staining

Competitive Product: 3M 200D, 100grit

Products Tested: 100 grit, RB 316 36 Z op, EB31 (top tape)

Test Results: The current 3M product runs approximately 3/4 to 1 1/2 shifts before burning. The RB 316 36 Z op averaged 4 1/2 shifts before burning. It performed very well on end grain where burning is a concern. Customer will realize a \$16,000 cost savings per year in this operation.



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