

Case History

Number: CH 25

Type: RB 316 Z op Type Code: 31636

Description: Aluminum oxide bonded to a specially woven heavy duty cotton cloth backing. Antistatic.

Region: Northeastern, U.S.

SIC: 2541

Account Manager: Dave Stout, T26

Machine: 8" x 164" edge sander

Workpiece(s): Hardwood solid church furniture

Application: Edge and end grain sanding

Competitive Product: Carbo/Schroeder ALW782

Products Tested: RB 31636 Z op, grits 100 and 120, EB30

Test Results: Improved life and finish over Carbo/Schroeder product. Customer placed order even though RB 316 36 Z op was more expensive.



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